



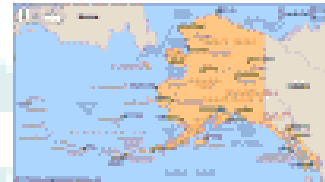
## A Message from the President

**AUGUST 2007**

My last note to you provided (hopefully) some comic relief, as well as a trip down memory lane – at least for some of us. We are celebrating the 50 years of APICS and that translates into 50 years of a chapter # 1 – New Bedford. I thought it fun and appropriate to highlight a few items from the Nifty-Fifties in my last edition and I will continue that thread here and likely through the summer. Beyond the fun, serious chapter business, education, program and membership updates are provided. With luck, we will have assisted you in planning your schedule of APICS activity for the 2007- 2008 program year.



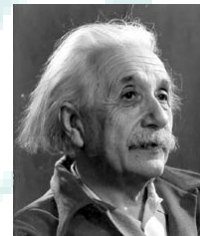
***Fifties Events*** Alaska and Hawaii became states in 1959. Alaska became the **49th** state and Hawaii the **50th**. The Korean War started in 1950 and ended in 1953.



Korea was split in half. The communist North Korea invaded the democratic South Korea. The Americans helped fight for the southern part of the country. The Americans tried to take territories from North Korea, which backfired. It resulted in Korea becoming communist.

In the year of 1953, two people named **Edmund Hillary** and **Tenzing Norkay** reached the very top of Mt. Everest. Mt. Everest is located in the country of Nepal. Queen Elizabeth II of Great Britain was crowned. The 27th year old girl pledged herself to service her country. In 1954, the French were defeated in the Vietnam. The Vietnamese finally won control of Vietnam.

In 1955, one of the most famous scientists, **Albert Einstein** died. He was 76 years old and had a brilliant mind. He invented many inventions, including the equation  **$E=mc^2$**  (**I must check the APICS dictionary for this entry**) which was the key to the development of nuclear energy.



**Rosa Parks** Finally, in the fifties, the unhappiness of the blacks was still ongoing. Blacks had no freedom to have their own judgment or vote. They even had certain seats on cities buses where only whites could sit. Until December 1, 1955 when a black woman named Rosa Parks stood up for her rights. She refused to give up her seat to a white passenger on a public bus system. Even though she was arrested, she showed the people of that time they could stand up to the whites. She continued to fight for civil rights, along with

Dr. Martin Luther King, a pastor in Montgomery. After this incident, he led a bus boycott that ended segregation on city buses in Montgomery.



## The New Bedford Chapter #1

**CELEBRATING THE PAST, BUT LOOKING TO THE FUTURE.....** As we all look to celebrate **50 years** of **APICS** as a Professional Membership organization and take pride in the fact that the **New Bedford Chapter** – the Birthplace of APICS, also celebrates **50 years** as **Chapter #1**, your Board of Directors also realize that we have a challenge ahead of us – a rebuild or perhaps a re-birth is more appropriate. Please review what we have in the works for Future of your chapter.

### TREASURERS REPORT:

[www.Apicsnewbedford.org](http://www.Apicsnewbedford.org)

**Bill B.** reports that Pam has submitted our chapter taxes to the IRS and has reviewed the year end financials. All was in order as anticipated. Bill will continue to work through the financial transition; including the refinement of the 2007-2008 operational budget. The Board will review in August and approve by September.

### SECRETARY AND PUBLICITY REPORTS:

[www.Apicsnewbedford.org](http://www.Apicsnewbedford.org)

**Laurie** and **Bill P.** have teamed up to update and improve upon some of the chapter records. They will review our Chapter Bylaws and Articles of Incorporation and make recommendations for change, if any, to the Board of Directors. Changes will be furnished to APICS HQ and the Commonwealth as appropriate. We will have Bylaws posted on the website when available.

### EXECUTIVE REPORT:

[www.Apicsnewbedford.org](http://www.Apicsnewbedford.org)

**Tracey** has reviewed the new guidelines for APICS chapter websites. In short order, she will be adding, subtracting, editing – all those things that will create an easy to navigate vault of information for you. Tracey has also assumed responsibility and accountability for the CMS & C-BAR programs for 2007-2008. **Gary** will be assisting her with chapter performance measurements and metrics.

### EDUCATION REPORT:

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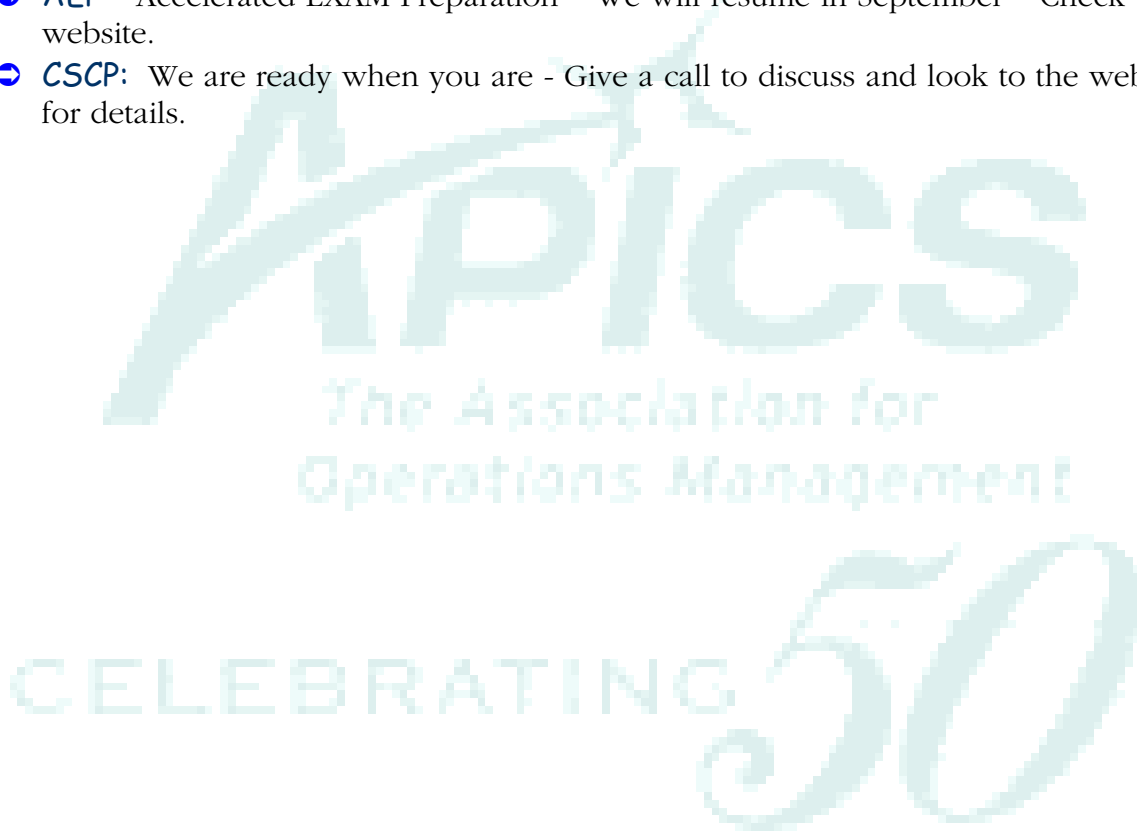
**Scott** has nailed down the fall Seminar (see flyer) with Bob Stahl. Other education includes:

- **Workshops:** Another Lean Certificate Program is forming. *“Introduction to Lean Operations - Lean Teams - Process Mapping - 5S and Visual Control - Process Improvement and Lean Quality, along with an ROI project”*. We were expecting to commence this program by the end of July but registrations have slowed down (Hold on Ron). We have 4 students to date and will move the commencement date out to mid-August or Sept. Call Mike for information and registration.



## The New Bedford Chapter #1

- **Seminars (spring):** Mike Walsh (1/2 day Seminar) – “*Introduction to Inventory Management*” and (1/2 day seminar) “*Annual Physical Inventory vs. Cycle counting*” and Mike Ford “*The Beer Game*”
- **CPIM: Fall** – We are planning a full slate of CPIM modules with details on the website.  
Currently, we have scheduled September MPR class for Raynham and an MPR class for Norwell, MA. We are adding students to a forming BSCM class for Wareham.  
**Note: If your company wants to host a CPIM review class or if you are considering an In-house CPIM program, please give Mike a call to discuss options.**
- **AEP** - Accelerated EXAM Preparation – We will resume in September – Check the website.
- **CSCP:** We are ready when you are - Give a call to discuss and look to the website for details.





## The New Bedford Chapter #1

### PROGRAMS REPORT:

[www.Apicsnewbedford.org](http://www.Apicsnewbedford.org)

Patty continues to hone the upcoming calendar of chapter PDM's for the **New Bedford Chapter #1**. Complete descriptions are available on the website. A few specifics about our meetings:

- PDM's are usually held on the third Tuesday of each month
- Please be sure to complete and submit speaker evaluation forms at each PDM
- No PDM's are held in July or August. December is probable.
- Our PDM cost is usually \$15.00 APICS members; \$20.00 for non-member

<u>Date</u>	<u>Speaker</u>	<u>Topic</u>	<u>Location</u>
Sep. 18, 2007	<b>Joseph Terrio</b>	C-TPAT	Braintree, MA
Oct. 16, 2007	<b>Bob Stahl</b>	Exec Sales & Ops Planning	Plymouth, MA
Nov. 20, 2007	<b>Phil Gelinis</b>	Product Development	Middleboro, MA
Dec. 18, 2007	<b>Board of Directors</b>	Holiday event (TBA)	Westport, MA
Jan. 22, 2008	<b>Gary Finocchi</b>	Offshore Mfg. Round Table	New Bedford, MA
Feb. 19, 2008	<b>Mike Ford</b>	Stop Fighting Fires	Taunton, MA
Mar. 18, 2008	<b>To be Finalized</b>	Plant Tour	Raynham, MA
Apr. 15, 2008	<b>Mike Walsh</b>	Root Cause Analysis	Plymouth, MA
May 20, 2008	<b>Winthrop-Atkins</b>	Plant Tour /BOD Elections	Middleboro, MA
Jun 17, 2008	<b>Quinn Golden</b>	Membership/Installation	TBD

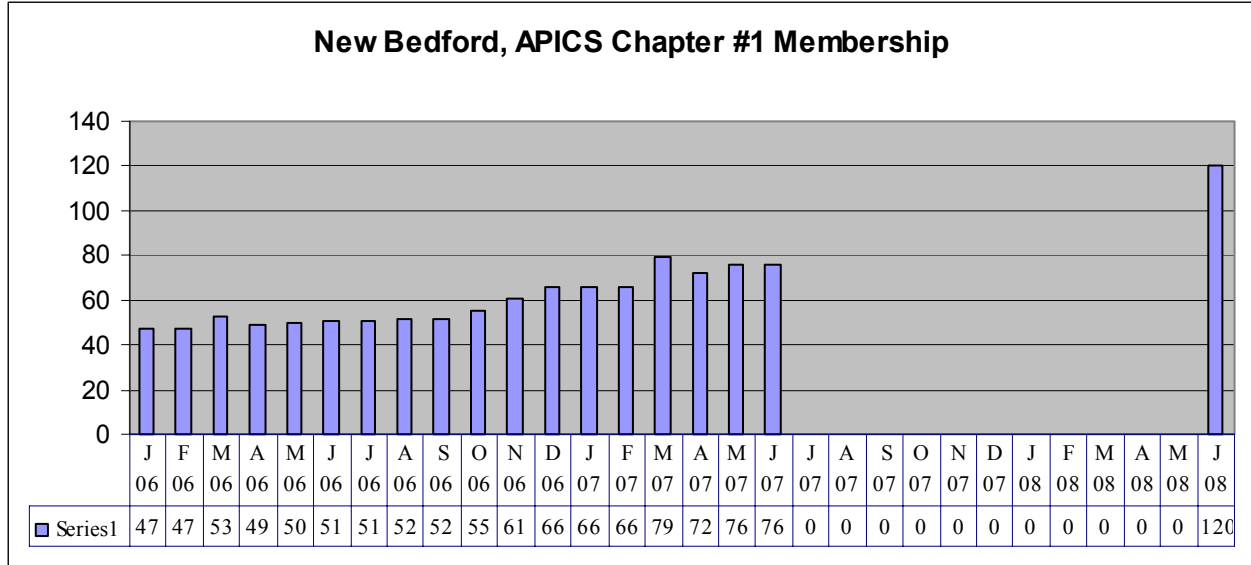
### MEMBERSHIP REPORT:

[www.Apicsnewbedford.org](http://www.Apicsnewbedford.org)

**Denise** plans to aggressively contact members with lapsed memberships. Meanwhile, she was pleased to compile and present the following membership graph, illustrating our growth from January 2006. She expects that we will hit the 80 member mark for July 2007, but the truth be known, Denise has set her sights on securing 120 members by June 2008.



## The New Bedford Chapter #1





## The New Bedford Chapter #1

New Bedford, APICS Chapter # 1 presents a ½ day SEMINAR:

**October 16, 2007**

**Hilton Garden Inn, Plymouth, MA**

**Executive Sales & Operations Planning -  
Top Management's Handle on the Business  
Bob Stahl**

### **Executive S&OP - the top management component of Sales & Operations Planning**

- enables businesses to perform more effectively. It balances demand and supply at the volume level, fully integrates to financial planning, and establishes relevant policy and strategy. It does the proper prior planning so that execution at the mix level can be done well and routinely.

#### **At this seminar, you will discover answers to these important questions:**

- What is Authentic Executive S&OP? How Does It Work?
- What Does It Take to Make It Work? How to Get Started?

#### **Seminar is not limited to, but intended for:**

- CEO's, GM's, Business Leaders
- VP Operations
- Plant Managers
- VP Sales/Marketing
- CFO/ VP Finance
- Sales/Marketing Professionals

#### **Testimonials from prior seminars:**

- *"Speaker did a great job, definitely subject matter expert."*
- *"Relevant and cutting edge information."*
- *"Specific enough to get ideas, but general enough to apply to many companies."*
- *"Things you can take back and use now."*
- *"Tools - slides and books excellent."*
- *"One of the best "how-to" seminars I have been to."*

Attendees of the workshop will receive a FREE copy of Bob's latest book:

**[Sales & Operations Planning-The Executive's](#)**

#### **Guide**

##### **Details:**

- Hilton Garden Inn, Plymouth, MA (Exit 5 off Route 3)
- Registration prior to 10/5/07 - \$99.00 for a member of New Bedford or \$149.00 for a member APICS / Non-member @ \$199.00
- Registration after 10/5/07 - \$199.00 for any member APICS / Non-member @ \$249.00
- On sight walk-in registration and sign-in: 12:30 to 1:00pm
- Seminar: 1:00 to 5:00 pm, with personalized book signing to follow.
- Coffee and refreshments served during 2:30 pm break
- Please go to our web site [www.apicsnewbedford.org](http://www.apicsnewbedford.org) for registration.
- For more on Sales & Operations Planning, go to: [www.tfwallace.com](http://www.tfwallace.com)



## The New Bedford Chapter #1

**Reception:** 5:30 – 7:30 pm – An opportunity to expand on the afternoon workshop. Plan to participate in a top management round table reception with Bob Stahl, sponsored by NEWB and QSG. If you did not attend the afternoon workshop, you are still encouraged to stop by and join in the discussion – Bob’s book will be available for signing after purchase at a great price..

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### ADMINISTRATION

- Board of Director Meetings are usually held on the first Tuesday of each month

<u>Date</u>	<u>Location</u>	<u>Meeting Focus</u>
August 7, 2007	Conference Call	Strategic Plan, Budget
September 4, 2007	Middleboro, MA	Programs Plan - Budget
October 2, 2007	Conference Call	Marketing Plan
November 6, 2007	Wareham, MA	Membership Plan
December 4, 2007	Conference Call	Education Plan
January 8, 2008	Dartmouth, MA	Execution of Plans Reviewed
February 5, 2008	Conference Call	Execution Adjustments
March 4, 2008	Middleboro, MA	Performance Metrics Reviewed
April 1, 2008	Conference Call	No April Fools – Improve the Chapter
May 6, 2008	Wareham, MA	Functional Change
Recommendations June 3, 2008	Conference Call	Year in Review / Transition / C-Bar

**Your Board of Directors has been busy. For fifty years, New Bedford has been chapter # 1 and that will always be a fact. It is our mission to be # 1.**

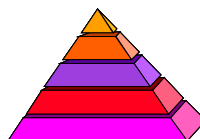
*Mike*

Michael T. Walsh  
 President  
 New Bedford, APICS Chapter #1  
[www.apicsnewbedford.org](http://www.apicsnewbedford.org)



PS - I have added you to my monthly QSG newsletter distribution

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## The New Bedford Chapter #1

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fax: 508.437.5580  
[www.QSG.net](http://www.QSG.net)





## The New Bedford Chapter #1

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